IDEAS & TIPS for Breweries

In need of some inspiration for events and promotions to run this year? Here's a round-up to help!







SPECIAL EVENTS INCENTIVES COLLABORATIONS Meet the Brewer event Make sure your beers are up to Add to your trade mailouts asking date on Cyclops Beer - A FREE pubs to get in touch if they'd like you Host a Brewery tour - Are you on the marketing tool for breweries to hold an event with them Visit A Brewery website? Release new beers exclusively for Organise a regional launch for Cask A talk from a beer writer Cask Ale Week: Ale Week in your area brand new beers Beer tasting event Collaborate with a local celebrity, • beers not usually available in influencer or chef Hold a cask and food pairing event cask i.e. cheese, chocolate or bar snacks Speak to your local CAMRA branch to Create a special Cask Ale Week plan some events selection for pubs to run a tap Host a quiz at your Brewery Tap or takeover local pub. Contact us for a copy of Contact your University real ale or • enter the pubs into a prize our quiz beer society to see if they'd like to draw to win a tutored tasting hold a social at your brewery event with your team during Organise a mini beer festival on the CAW grounds of your brewery and include Don't forget to all of the above! download the logos *Register your event/s* velops to use on your on our Events **FUNDRAISING** marketing content section of the CAW Tie in your plans Click here to website! with raising money download for your chosen charity info@cask-marque.co.uk 01206 752212 www.caskaleweek.co.uk

GET SOCIAL!

Social media & other ideas to try during Cask Ale Week





POLLS & EVENTS

- Add yourself as a Co-host to Cask Ale Week's event on Facebook
- Set up your own Facebook event for your activities during the week
- Ask customers to vote on cask beer questions (Twitter is a great place to do this)
- Run online beer quiz to reach even more people and spread the word about cask

Add Cask Ale Week as co-hosts to your Facebook events



PROMOTIONS

Launch a competition with a pub/pub group throughout CAW (collector cards can work well for this)

Create special offers for trade customers to encourage them to promote cask during CAW

Run a staff competition to see who
can sell the most of a particular cask
beer throughout CAW

Reward your team members who are champions of cask & help promote via their social media

Don't forget to the hashtags! #CaskAleWeek #StandUpForCask

BEHIND THE SCENES

Show every stage of the brewing process, from grain to glass

Go live on Facebook and Instagram and talk about your brewery i.e. how it all started, any interesting facts, interview team members

Ask customers what they'd like to know more about with cask







